

AUCTION PROPOSAL



Presented To: The Mary Alice Bertram Estate

396± Acres Tillable Cropland Wooded and Recreational Acreage

Gibson County, Indiana

Presented By: Andrew W. Wilson, CAI

wilsonauctions.com

812.682.4000

INTRODUCTION

Mary Alice Bertram Estate C/o John Bertram & David Bertram

RE: 396± Acres in Gibson County, Indiana

Delivery via email

Dear John & David,

On behalf of the staff at William Wilson Auction & Realty, Inc., I want to thank you for the opportunity to present this proposal and offer our company to market your real estate holdings via the auction method of marketing.

We hope that the following proposal provides just a glimpse at our level of dedication to both the contracting of this auction and its successful completion. No other auction company will work harder—investing themselves— to ensure that this property achieves the maximum sale price.

We look forward to hearing from you and working with you on this project.

Best Regards,

a wie

Andrew W. Wilson, CAI President, Principal Auctioneer/Broker

MARKETING

The advertising campaign for your property will be multi-pronged, reaching thoroughly into multiple markets with a professional look that grabs and keeps attention. With local contract discounts, you will get more advertising reach for your money.

NEWSPAPER & OTHER PERIODICALS

Because of our advertising volume, we have secured some of the lowest contract discount rates for local and regional newspapers.

We will work with an auction marketing company to design camera-ready display ads and place them in conjunction with classified line ads in local and regional publications such as:

Indiana / Illinois Agri News

Other Local & Regional Publications

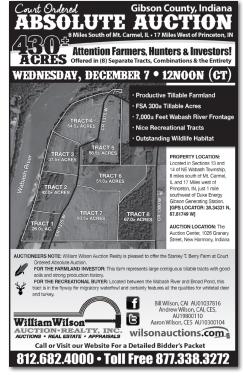
Reaching a large circulation of readers across Southern Indiana and Illinois

DIRECT MAIL/ EMAIL CAMPAIGN

We will design an attractive brochure, representing and accentuating the uniqueness and value of the property. Our firm

has won numerous state and national auctioneer awards for advertising collateral.

We will mail this brochure and email web versions of the piece to our exclusive mailing list of potential buyers through the region.





INTERNET MARKETING

www.wilsonauctions.com

For the convenience of potential buyers, we will host this auction on our web site, <u>www.wilsonauctions.com</u>.

Visitors will see property information and full-color pictures that emphasize the property's selling points in a format conducive to printing.

All newspaper ads and advertising collateral will invite prospective bidders to visit the web site for additional auction information.

Additionally, we will post the auction to internet portals such as <u>landsofamerica.com</u> and <u>landandfarm.com</u>.



LAND AUCACIANA WED, AUGUST 18 • 1PM (CT) ADADA ACARAS ADADA ACARAS

SIGNAGE

A series of directional and informational signs will be posted on the property to draw interested parties' attention.



All advertising collateral will provide directions, utilizing these signs as a reference tool.

Additionally, numbered tract signs will be placed on the proposed tracts to act as a visual reference aid for those interested parties.

VIDEO PRODUCTION





Wilson Auctions uses the latest technology in our aerial photo and video marketing. With the use of this technology, we are

able to create a visual tour of your property from the air to give buyers a new perspective of the property.

By taking photos 300-500 feet above the property, we can show





potential buyers the lay of the land and accentuate the unique value of your property.

You Tube

<section-header>

Major Indiana Illinois Land Auction 1300 Acres -- WilsonAuctions com

 $\hat{\square}$ Subscribed \lor

wilsonauctions

54 subscribers

AUCTION SERVICES

We walk the extra mile to create demand for your property and an aggressive bidding environment, achieving the highest possible sale price. Not resting on our experience, we are always looking for the better ways to serve you.

AUCTION STAFF

Our firm employs the most experienced, highly trained auction staff in the region and gives their 110% effort to ensure your auction's success. Our team of five administrators have worked together for more than 10 years. Combined, our staff has more than 50 years of service to our company.

INSPECTION DATE(S)

We recommend a scheduled time for prospective buyers to preview the property. Our knowledgeable staff will answer questions and explain the auction procedures to all interested parties.

BIDDER INFORMATION PACKET

Once you have authorized our firm to conduct this auction, we will prepare your property to be sold in its most favorable light. We will procure all of the information available from you and public records, incorporating them into our marketing collateral, as well as a property information packet. This packet will be given to attendees of the property inspections, as well as to all auction bidders.

SUGGESTED TERMS OF SALE

We suggest that purchasers be required to place a 10% deposit on sale day, with the balance due at closing, which should take place within 60 days.

All buyers must have their financing in place before they bid. This ensures a smoother transaction for you, the seller.

CLOSING

Our staff will coordinate the entire closing between buyer and seller. We will also coordinate title abstract and title binder following the auction.



VIRTUAL AUCTIONS

AUCTION DAY

We begin preparing several hours prior to the auction, interacting with potential buyers and completing final walk throughs.

William Wilson Auction & Realty uses state-of-the-art technology systems and sales techniques.

Visual displays with applicable maps, forms, surveys, and attractive pictures coincide with the information in the bidder/property packets.

VIRTUAL AUCTION PROCESS

Our firm has pioneered virtual auction delivery, selling multi-million dollar properties utilizing our virtual auction studio.



The bidding process is completed online only, with bidders competing for the highest bid. Bidders can use their computer or smartphone to enhance their experience. This user-friendly interface allows for seamless registration, pre-bidding, and real-time participation in the auction itself.

During the auction, buyers have the convenience of viewing the auctioneer on-screen discussing the property in real-time. Bidders can also confidentially communicate with the auction team in real-time using a chat feature in the platform.



ADVANTAGES

As in many industries, success often rests in "who you know". With William Wilson Auction & Realty, you have a company who knows the local markets and the local and regional history. Plus, we provide a 40-year history of marketing real estate at auction.

LOCAL OR LONG DISTANCE

William Wilson Auction & Realty offers more than the professionalism of our staff; we also share our unmatched knowledge of the Southern Indiana market.

Your most powerful purchasing sources will originate within a 50 to 150 miles radius of the property. William Wilson Auction & Realty will draw local and regional buyers prior to the auction to ensure maximum competition.

AUCTION VS. TRADITIONAL LISTING

Once you are sold on auctions, you will be sold on William Wilson Auction & Realty. We focus on 'The Auction Method' because of the following advantages it has over traditional listing:

- Guaranteed Sale Date with Shorter Marketing Period
- Simultaneous Competition Among Buyers, Ability to Prompt Buyers into Action Creates Day of Sale Competition and Excitement!
- · Local, Regional, and "Worldwide" Exposure-Custom Marketing Solutions
- · Contingency-Free Contracts and Non-Refundable Deposits
- · Intense Focus on the Properties to be Marketed

SUCCESS AND EXPERIENCE

In addition to a well-established reputation as a local real estate agency, we have a track record of successful sales. We specialize in selling land at auction in Southern Indiana.



AUCTION TIMELINE

WEEKS ONE AND TWO

Contract for Auction Site/Initiate Virtual Auction Process Approve Terms of the Auction Order Preliminary Title Work Contact Surveyor to Mark Corners, if Necessary Complete Assemblage of Aerial Maps, Photos, etc. Design Newspaper Ads First Draft of Brochure Seller Approval of Brochure - Submit to Printer Order Signs for the Auction Finalize Newspaper Ads and Ads Mailed Erect Signs Direct Mailing of Brochures Report to Seller

WEEKS THREE AND FOUR

Assemblage of Information Packets/ Booklets Newspaper Ads Appear Inspection Dates Contact / Meet Investors Visit Financial Institutions Newspaper Advertising Continues Follow-up Telephone Calls, Emails Report to Seller

WEEKS FIVE AND SIX

Contact / Meet Investors Newspaper Advertising Continues Visit Auction Site for Auction Set up Plans / Set up Virtual Auction Studio Follow-up Telephone Calls, Emails Approval of Bidder Announcements Report to Seller

WEEKS SEVEN AND EIGHT

Assemble Due Diligence Bidder Packets Contact / Meet Investors Follow-up Telephone Calls, Emails Meeting with Seller Auction Day on Expectations Auction Set up

THE AUCTION

Auction Day-Signing of Purchase Agreements

POST AUCTION TO CLOSING

Post Sale Closing Arrangements Coordinated Order Surveys if Applicable Coordinate Transaction Closings Summary Reports Submitted to Seller

FEE SCHEDULE & BUDGET



All the services and experience previously discussed formulate into one intrinsic value: William Wilson Auction & Realty is worth your money!

COMMISSION

Our fee to handle this auction will be:

• 4% Buyer's Premium paid to the auction company.

MARKETING BUDGET

With the media previously mentioned, composition costs, and auction day expenses, we suggest a marketing and advertising budget of \$5,500.00, which shall be paid by Auction Company on a successful sale.

SURVEY

In order to prepare the property to be sold in multiple tracts, we will commission a registered land surveyor to conduct a preliminary survey. Costs of this preliminary survey will be covered in the Marketing Budget mentioned above.

After the auction, should a final survey be determined necessary to establish new ownership lines, the costs of said final survey shall be split 50:50 between the purchaser and you, the seller.

OUR HISTORY



In 1984, Bill Wilson had a vision to create an independent auction and real estate firm that would serve people in the region. With the support of his family, the business has now grown into a leader in the industry, garnering a household name in the region still built upon the original history, values, and family.

OUR START

After the War, Joe Wilson came home and started selling. He bought a building, and filled it full of La-Z-Boy and Tell City Furniture, Mohawk carpet, Case knives, Levi's Jeans, and much more. For more than fifty years, he operated Wilson Furniture Company out of that building at the corner of Main and Church Streets in New Harmony.

It was in the back of that same building that his son, Bill Wilson, began William Wilson Auction Realty. In 1984, he stood on the podium for the first time as an independent auctioneer, and since then he has conducted auctions and sold real estate all across the tri-state.

GROWTH

Through the early years, Wilson has seen consistent growth. In 1987, the company offices and The Auction Center were built. In 2001, after years of expansion, The Auction Center became the largest privately owned auction facility in the region. With the addition of a second office located in Evansville, Indiana, the growth continues throughout the tri-state.

CONTINUING THE LEGACY

After more than forty years, Wilson is continuing the traditions set out in 1984 and recognizing their humble beginnings in the back of Joe Wilson's shop. More than once Bill's son Andrew has sat down with a family at a dining table sold by Joe sixty years ago.

Now in command of the family business, Andrew Wilson is true to the evolving profession of auction, all while still embodying the same history and spirit that was carried by his father and grandfather in building a name around honesty, loyalty, and service.

KEY STAFF



Andrew W. Wilson, CAI, CES

President and a Principal Auctioneer/ Real Estate Broker with William Wilson Auction & Realty, Inc, a 40+ year, second generation family business with offices in New Harmony and Evansville Indiana.

Holding auctioneer and real estate licenses in Indiana, Illinois and Kentucky, Andrew specializes in the company's real estate segments. He has earned the prestigious designation of Certified Auctioneers Institute and also holds the Certified Estate Specialist (CES) designation from the National Auctioneers Association. Clients include families, professionals, and major institutions.

Andrew also has a concentration in the company's estate management and transitional asset client segments with valuation and distribution of family assets. Additionally, Andrew assists many local and national organizations with their fundraising needs.

Andrew is active in the community, having served on various boards on the local and state level. Currently, he is a member of the Historic New Harmony Advisory Board and Hoosier Salon Advisory Board; Posey County Leader for the Riley Children's Foundation; a member of the Board of Directors of the Indiana Auctioneers Association Foundation; a member of the Board of Directors of Junior Achievement of Southwestern Indiana. Andrew is currently serving in his third appointment by Indiana Governor Eric Holcomb to the Ivy Tech State Board of Trustees where he is the Board Chairman.

Andrew has been recognized for his business and civic leadership, including a 2007 Governor's Award for Tomorrow's Leaders, one of the Evansville Business Journal's "20 Under 40" in 2011, and Southwest Indiana Chamber's first "Young Professional of the Year" in 2017. He led the statewide Indiana Auctioneers Association as President in 2012. He lead the Posey County Economic Development Partnership from 2017-2019, having served as Vice President from 2011-2017. He also has previously served as President of the Posey County Community Foundation, and as a member of the Evansville Museum Board of Trustees.

Andrew holds a degree of Business Entrepreneurship from the Kelley School of Business at Indiana University Bloomington.

He currently resides in his hometown of New Harmony, Indiana with his wife, Amanda, and daughters Arianna and Alana, and enjoys being outdoors, everything New Harmony, and spending time with his family.

KEY STAFF



Hobart E. Scales Director of Client Solutions & Transaction Fulfillment

Hobart Scales joined the company in 2015 as an Auctioneer and Auction Coordinator and is now the Director of Client Solutions and Transaction Fulfillment. Working out of our firm's Evansville office, he assists with the company's diverse portfolio of business services for our clients. He is a 2015 graduate of The Reppert School of Auctioneering and specializes in online only personal property, heavy equipment, government surplus, industrial inventory, and residential real estate auctions.

Hobart is active in the community and volunteers for several non-profit organizations - currently serving as a Board Member for the Saint

Wendel Catholic School, a member of the Schools and Government Affairs Committee for Youth First, and as a member of the Rotary Club of Evansville's Financial Investments Committee.

He has a degree in Political Science from Indiana State University with an extensive background in sales and government affairs and has owned and partnered in several small businesses.

Hobart resides in St. Wendel with his wife, Jamie, their two daughters, Mabel and Amelia, and son, Henry.

SUMMARY

OUR COMPETITIVE ADVANTAGE!

- With our extensive research of this property, combined with our first-hand knowledge of the surrounding real estate, William Wilson Auction & Realty can best serve your need to sell this property.
- We believe strongly in the auction marketing method and our superior ability to use it for maximum results.
- Our local experience and reputation cannot be duplicated or imitated.
- The Wilson Auction Method forces competition between buyers to reach the true market value of your property.
- With William Wilson Auction & Realty's experience in closing real estate transactions, you are assured a smooth process from contract through closing.
- Agricultural and recreational real estate is in a prime selling period.

Our firm is the one auction company that will work the hardest for you!



CONCLUSION

We are very pleased to have been considered to handle this auction. If selected, you can be assured that you have chosen the most qualified firm to conduct this type of sale.

FROM OUR FOUNDER

We very much appreciate you considering the viability of the auction method to reduce carrying costs and bring superlative sales results. Our method will net the best possible price.

On behalf of the entire staff at William Wilson Auction & Realty, we thank you for the opportunity to submit this proposal.

We look forward to working with you on a successful sale.

Best Regards,

William B. Wilson

William B. Wilson, CAI Founder, William Wilson Auction & Realty, Inc.

PROFESSIONAL REFERENCES

Robert and Patricia Johnson Trusts 454± Acres, Posey County, Indiana

Michele Knutson - Lead Trustee mkindianabusiness@gmail.com

"I cannot commend William Wilson Auction and Realty, Inc., enough. From my first meeting with Andrew Wilson to the final closing to wrap up a large estate sale (and even beyond) Andrew Wilson and all the personnel I dealt with were incredibly professional while still being personable. Questions were answered in a swift and clear manner. Requests were dealt with similarly. Processes were explained with great clarity, always ensuring that I understood how things would proceed. Even dealing with a difficult individual who was involved in the estate sale process



did not put Andrew Wilson off his game. He handled everything politely and with necessary kid gloves so that the process could proceed in an expeditious manner. If you are in need of an appraisal, real estate sale, or have auction items, do not hesitate to consider William Wilson Auction and Realty, Inc., for your needs. They were and are the best!"

Jeremy Overton – Ameriprise Financial, Referral client 812.430.2624, Jeremy2overton@gmail.com

D. Andrew Nestrick – Stoll Kennon Ogden, Referral client 812.452.3510, anestrick@skofirm.com

Brian Williams – Kahn Dees Donovan Kahn, Referral client 812.423.3183, bwilliams@kddk.com

Marc Fine – Jackson Kelly, Referral client 812.422.9444, mdfine@jacksonkelly.com

Jamie Wicks – Fifth Third Bank, Referral client 812.480.6803, jamie.wicks@53.com

Gene Pfeiffer – Retired Business Executive, Referral client 812.453.1485, pfeiffco@aol.com

Roger Nurrenbern – Edward Jones, Estate & Referral client 812.464.2788, roger.nurrenbern@edwardjones.com

Richard Maier – Clem, Dassel, & Co., Estate & Referral client 812.874.3627, rkmcd@clemdassel.com

Bill Gillenwater – Auction & Referral client 812.430.7220 – bg3bmg@gmail.com

Alvin Basham – Auction & Referral client 812.459.6447 – Alvin.basham@germanamerican.com

PROFESSIONAL REFERENCES

First National Bank of Carmi Major Indiana Land Auction - 2.070± Acres - June 2023

Nikki Roser, President and Chief Executive Officer nroser@myfirst.bank Eric Reed, Vice President-Asset Manager ereed@myfirst.bank



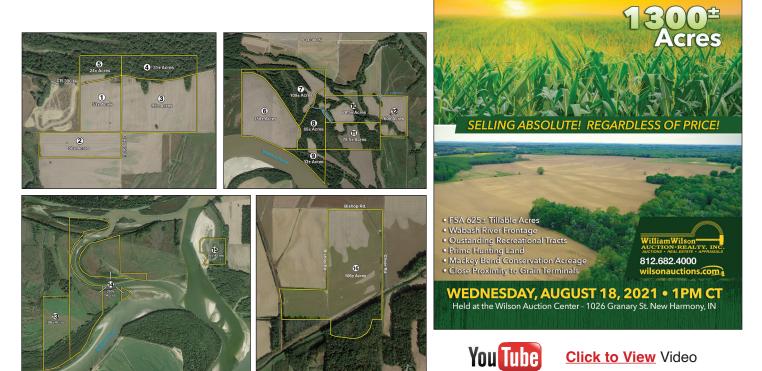
You Tube Click to View Video

Ackman- Allyn Heirs 1300± Acres - August 2021

Mike Allyn - mdallyn1@gmail.com Roger Simpson - rsimpsonfarms@gmail.com

MAJOR INDIANA/ILLINOIS POSEY COUNTY, INDIANA & WHITE COUNTY, ILLINOIS

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REAL ESTATE

BOOKLET

WILLIAM MANY TALEN

- BASTURD - HTVOT NOA BEGADATIONAL - DEVELOPMENT 30000- So Buildings - Event Venue - Dram Storade

2070± ACRES

AUCTION COMPARABLES





Gibson County, Indiana 158± Acres November 15th, 2023 Total Sale Price: \$4,095,000.00 Price Per Acre: \$25,918.00





Gibson County, Indiana 77± Acres October 10th, 2023 Total Sale Price: \$1,712,500.00 Price Per Acre: \$23,459.00



AUCTION COMPARABLES



Gibson County, Indiana 140± Acres April 23rd, 2024 Total Sale Price: \$1,851,150.00 Price Per Acre: \$13,223.00





GIBSON COUNTY, INDIANA

140± ACRES Offered in (4) tracts, combinations, 8 entirety



ONLINE AUCTION TUESDAY, APRIL 23RD 5:30PM (CT)

WilliamWilson AUCTION · REALTY, INC. AUCTIONS · REAL ESTATE · APPRAISALS Register & Bid Online at wilsonauctions.com

AUCTION SUCCESS

2021 Land Sales

Acreage Location Sale Date Price Per Acre Total Purchase Price 2.5 Black, Posey County, IN 3/8/2021 \$15,750 \$39,375 10 Black, Posey County, IN 3/30/2021 \$8,925 \$89,250 8 Black, Posey County, IN 3/5/2021 \$11,156 \$89,250 20 Black, Posey County, IN 3/5/2021 \$3,138 \$162,750 135.4 Clark, Perry County, IN 3/19/2021 \$3,3150 \$44,100 50.23 Boon, Warrick County, IN 3/19/2021 \$3,240 \$162,750 80 Harmony, Posey County, IN 3/19/2021 \$3,240 \$162,750 80 Harmony, Posey County, IN 4/22/2021 \$8,250 \$660,000 51.46 Boon, Warrick County, IN 8/11/2021 \$7,244 \$525,200 46 Springerton, White County, IL 8/11/2021 \$7,381 \$228,800 60 Black, Posey County, IN 8/19/2021 \$2,284 \$137,025 582 Emma, White County, IL 8/18/2021 \$4,800	2.5 10 8 20 135.4 14 50.23 80 51.46 40 72.5 46 178.5 31 60 582	Black, Posey County, INBlack, Posey County, INBlack, Posey County, INBlack, Posey County, INClark, Perry County, INBoon, Warrick County, INBoon, Warrick County, INHarmony, Posey County, INBoon, Warrick County, INHarmony, INBoon, Warrick County, IN	3/8/2021 3/30/2021 3/5/2021 3/5/2021 7/15/2021 3/19/2021 3/19/2021 4/22/2021	\$15,750 \$8,925 \$11,156 \$8,138 \$2,231 \$3,150 \$3,240	\$39,375 \$89,250 \$89,250 \$162,750 \$302,100 \$44,100
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80 Harmony, Posey County, IN 4/22/2021 \$8,250 \$660,000 51.46 Boon, Warrick County, IN 6/7/2021 \$3,285 \$169,050 40 Hardin County, IL 7/21/2021 \$2,614 \$104,550 72.5 Centerville, White County, IL 8/11/2021 \$7,244 \$525,200 46 Springerton, White County, IL 8/11/2021 \$7,244 \$525,200 46 Springerton, White County, IL 8/11/2021 \$7,381 \$2234,000 31 Springerton, White County, IL 8/11/2021 \$7,381 \$228,800 60 Black, Posey County, IN 8/19/2021 \$2,284 \$137,025 582 Emma, White County, IL 8/18/2021 \$3,359 \$1,955,200 260 Point, Posey County, IN 8/18/2021 \$400 \$104,000 103 Emma, White County, IL 8/18/2021 \$400 \$104,000 108 Point, Posey County, IN 8/18/2021 \$400 \$104,000 108 Point, Posey County, IN 8/18/2021 \$42,600 \$	80 51.46 40 72.5 46 178.5 31 60 582	Harmony, Posey County, IN Boon, Warrick County, IN Hardin County, IL	4/22/2021		\$162.750
51.46 Boon, Warrick County, IN 6/7/2021 \$3,285 \$169,050 40 Hardin County, IL 7/21/2021 \$2,614 \$104,550 72.5 Centerville, White County, IL 8/11/2021 \$7,244 \$525,200 46 Springerton, White County, IL 8/11/2021 \$5,087 \$234,000 178.5 Burnt Prairie, White County, IL 8/11/2021 \$4,894 \$873,600 31 Springerton, White County, IL 8/11/2021 \$7,381 \$228,800 60 Black, Posey County, IN 8/19/2021 \$2,284 \$137,025 582 Emma, White County, IL 8/18/2021 \$3,359 \$1,955,200 260 Point, Posey County, IN 8/18/2021 \$4400 \$104,000 103 Emma, White County, IL 8/18/2021 \$4400 \$104,000 106 Center, Posey County, IN 8/18/2021 \$2600 \$62,400 106 Center, Posey County, IN 8/18/2021 \$4415 \$468,000 36 Point, Posey County, IN 8/18/2021 \$3,284 <	51.46 40 72.5 46 178.5 31 60 582	Boon, Warrick County, IN Hardin County, IL		\$8,250	
40 Hardin County, IL 7/21/2021 \$2,614 \$104,550 72.5 Centerville, White County, IL 8/11/2021 \$7,244 \$525,200 46 Springerton, White County, IL 8/11/2021 \$5,087 \$234,000 178.5 Burnt Prairie, White County, IL 8/11/2021 \$4,894 \$873,600 31 Springerton, White County, IL 8/11/2021 \$7,381 \$228,800 60 Black, Posey County, IN 8/19/2021 \$2,284 \$137,025 582 Emma, White County, IL 8/18/2021 \$3,359 \$1,955,200 260 Point, Posey County, IN 8/18/2021 \$400 \$104,000 103 Emma, White County, IL 8/18/2021 \$400 \$104,000 104 Point, Posey County, IN 8/18/2021 \$2,600 \$62,400 108 Point, Posey County, IN 8/18/2021 \$44,15 \$468,000 36 Point, Posey County, IN 8/18/2021 \$3,284 \$312,000 31 Emma, White County, IL 8/18/2021 \$4,006 \$12	40 72.5 46 178.5 31 60 582	Hardin County, IL	6/7/2021	1 - 7	\$660,000
40 Hardin County, IL 7/21/2021 \$2,614 \$104,550 72.5 Centerville, White County, IL 8/11/2021 \$7,244 \$525,200 46 Springerton, White County, IL 8/11/2021 \$5,087 \$234,000 178.5 Burnt Prairie, White County, IL 8/11/2021 \$4,894 \$873,600 31 Springerton, White County, IL 8/11/2021 \$7,381 \$228,800 60 Black, Posey County, IN 8/19/2021 \$2,284 \$137,025 582 Emma, White County, IL 8/18/2021 \$3,359 \$1,955,200 260 Point, Posey County, IN 8/18/2021 \$400 \$104,000 103 Emma, White County, IL 8/18/2021 \$400 \$104,000 104 Point, Posey County, IN 8/18/2021 \$2,600 \$62,400 108 Point, Posey County, IN 8/18/2021 \$44,15 \$468,000 36 Point, Posey County, IN 8/18/2021 \$3,284 \$312,000 31 Emma, White County, IL 8/18/2021 \$4,006 \$12	72.5 46 178.5 31 60 582	Hardin County, IL	-, ,	\$3,285	\$169,050
46Springerton, White County, IL8/11/2021\$5,087\$234,000178.5Burnt Prairie, White County, IL8/11/2021\$4,894\$873,60031Springerton, White County, IL8/11/2021\$7,381\$228,80060Black, Posey County, IN8/19/2021\$2,284\$137,025582Emma, White County, IL8/18/2021\$3,359\$1,955,200260Point, Posey County, IN8/18/2021\$400\$104,000103Emma, White County, IL8/18/2021\$3,635\$374,40024Emma, White County, IL8/18/2021\$2,600\$62,400108Point, Posey County, IN8/18/2021\$963\$104,000106Center, Posey County, IN8/18/2021\$4,415\$468,00036Point, Posey County, IN8/18/2021\$3,284\$312,00031Emma, White County, IL8/18/2021\$3,284\$312,00031Emma, White County, IL8/18/2021\$4,006\$124,20031Emma, White County, IL8/18/2021\$4,006\$124,20031Emma, White County, IL8/18/2021\$7,219\$115,50031Emma, White County, IN8/26/2021\$7,219\$115,50033Scott, Vanderburgh County, IN9/1/2021\$13,125\$52,5003Scott, Vanderburgh County, IN9/1/2021\$14,000\$42,00038.75Scott, Vanderburgh County, IN9/1/2021\$13,851\$162,75067Scott, Vanderburgh County, IN9/1/202	46 178.5 31 60 582	Centerville White County II	7/21/2021	\$2,614	\$104,550
178.5Burnt Prairie, White County, IL8/11/2021\$4,894\$873,60031Springerton, White County, IL8/11/2021\$7,381\$228,80060Black, Posey County, IN8/19/2021\$2,284\$137,025582Emma, White County, IL8/18/2021\$3,359\$1,955,200260Point, Posey County, IN8/18/2021\$3,635\$374,400103Emma, White County, IL8/18/2021\$3,635\$374,40024Emma, White County, IL8/18/2021\$2,600\$62,400108Point, Posey County, IN8/18/2021\$963\$104,000106Center, Posey County, IN8/18/2021\$4,415\$468,00036Point, Posey County, IN8/18/2021\$3,284\$312,00031Emma, White County, IL8/18/2021\$4,006\$124,20036Point, Posey County, IN8/26/2021\$7,219\$115,50095Emma, White County, IL8/18/2021\$4,006\$124,20016Marrs, Posey County, IN8/26/2021\$7,219\$115,50019.75Marrs, Posey County, IN8/26/2021\$13,557\$267,7504Scott, Vanderburgh County, IN9/1/2021\$14,000\$42,00038.75Scott, Vanderburgh County, IN9/1/2021\$13,851\$162,75067Scott, Vanderburgh County, IN9/1/2021\$13,851\$162,75067Scott, Vanderburgh County, IN9/1/2021\$11,493\$770,000	178.5 31 60 582	Centervine, writte County, iL	8/11/2021	\$7,244	\$525,200
31Springerton, White County, IL8/11/2021\$7,381\$228,80060Black, Posey County, IN8/19/2021\$2,284\$137,025582Emma, White County, IL8/18/2021\$3,359\$1,955,200260Point, Posey County, IN8/18/2021\$400\$104,000103Emma, White County, IL8/18/2021\$3,635\$374,40024Emma, White County, IL8/18/2021\$2,600\$62,400108Point, Posey County, IN8/18/2021\$963\$104,000106Center, Posey County, IN8/18/2021\$4,415\$468,00036Point, Posey County, IN8/18/2021\$3,284\$312,00031Emma, White County, IL8/18/2021\$4,415\$468,00036Point, Posey County, IN8/18/2021\$3,284\$312,00031Emma, White County, IL8/18/2021\$4,006\$124,20031Emma, White County, IL8/18/2021\$4,006\$124,20031Emma, White County, IL8/18/2021\$4,006\$124,20031Emma, White County, IN8/26/2021\$7,219\$115,50019.75Marrs, Posey County, IN8/26/2021\$13,557\$267,7504Scott, Vanderburgh County, IN9/1/2021\$13,125\$52,5003Scott, Vanderburgh County, IN9/1/2021\$14,000\$42,00038.75Scott, Vanderburgh County, IN9/1/2021\$13,851\$162,75067Scott, Vanderburgh County, IN9/1/2021\$13,	31 60 582	Springerton, White County, IL	8/11/2021	\$5,087	\$234,000
60Black, Posey County, IN8/19/2021\$2,284\$137,025582Emma, White County, IL8/18/2021\$3,359\$1,955,200260Point, Posey County, IN8/18/2021\$400\$104,000103Emma, White County, IL8/18/2021\$3,635\$374,40024Emma, White County, IL8/18/2021\$2,600\$62,400108Point, Posey County, IN8/18/2021\$963\$104,000106Center, Posey County, IN8/18/2021\$4415\$468,00036Point, Posey County, IN8/18/2021\$520\$18,72095Emma, White County, IL8/18/2021\$3,284\$312,00031Emma, White County, IL8/18/2021\$4,006\$124,20016Marrs, Posey County, IN8/26/2021\$7,219\$115,50019.75Marrs, Posey County, IN8/26/2021\$13,557\$267,7504Scott, Vanderburgh County, IN9/1/2021\$13,125\$52,5003Scott, Vanderburgh County, IN9/1/2021\$14,000\$42,00038.75Scott, Vanderburgh County, IN9/1/2021\$13,851\$162,75067Scott, Vanderburgh County, IN9/1/2021\$13,851\$162,75067Scott, Vanderburgh County, IN9/1/2021\$11,493\$770,000	60 582	Burnt Prairie, White County, IL	8/11/2021	\$4,894	\$873,600
582Emma, White County, IL8/18/2021\$3,359\$1,955,200260Point, Posey County, IN8/18/2021\$400\$104,000103Emma, White County, IL8/18/2021\$3,635\$374,40024Emma, White County, IL8/18/2021\$2,600\$62,400108Point, Posey County, IN8/18/2021\$963\$104,000106Center, Posey County, IN8/18/2021\$963\$104,00036Point, Posey County, IN8/18/2021\$520\$18,72095Emma, White County, IL8/18/2021\$3,284\$312,00031Emma, White County, IL8/18/2021\$4,006\$124,20016Marrs, Posey County, IN8/26/2021\$7,219\$115,50019.75Marrs, Posey County, IN8/26/2021\$13,557\$267,7504Scott, Vanderburgh County, IN9/1/2021\$14,000\$42,00038.75Scott, Vanderburgh County, IN9/1/2021\$13,851\$162,75067Scott, Vanderburgh County, IN9/1/2021\$11,493\$770,000	582	Springerton, White County, IL	8/11/2021	\$7,381	\$228,800
260Point, Posey County, IN8/18/2021\$400\$104,000103Emma, White County, IL8/18/2021\$3,635\$374,40024Emma, White County, IL8/18/2021\$2,600\$62,400108Point, Posey County, IN8/18/2021\$963\$104,000106Center, Posey County IN8/18/2021\$4,415\$468,00036Point, Posey County, IN8/18/2021\$520\$18,72095Emma, White County, IL8/18/2021\$3,284\$312,00031Emma, White County, IL8/18/2021\$4,006\$124,20016Marrs, Posey County, IN8/26/2021\$7,219\$115,50019.75Marrs, Posey County, IN8/26/2021\$13,557\$267,7504Scott, Vanderburgh County, IN9/1/2021\$13,125\$52,5003Scott, Vanderburgh County, IN9/1/2021\$12,194\$472,50011.75Scott, Vanderburgh County, IN9/1/2021\$13,851\$162,75067Scott, Vanderburgh County, IN9/1/2021\$11,493\$770,000		Black, Posey County, IN	8/19/2021	\$2,284	\$137,025
103Emma, White County, IL8/18/2021\$3,635\$374,40024Emma, White County, IL8/18/2021\$2,600\$62,400108Point, Posey County, IN8/18/2021\$963\$104,000106Center, Posey County IN8/18/2021\$4,415\$468,00036Point, Posey County, IN8/18/2021\$520\$18,72095Emma, White County, IL8/18/2021\$3,284\$312,00031Emma, White County, IL8/18/2021\$4,006\$124,20016Marrs, Posey County, IN8/26/2021\$7,219\$115,50019.75Marrs, Posey County, IN8/26/2021\$13,557\$267,7504Scott, Vanderburgh County, IN9/1/2021\$13,125\$52,5003Scott, Vanderburgh County, IN9/1/2021\$12,194\$472,50011.75Scott, Vanderburgh County, IN9/1/2021\$13,851\$162,75067Scott, Vanderburgh County, IN9/1/2021\$11,493\$770,000		Emma, White County, IL	8/18/2021	\$3,359	\$1,955,200
24Emma, White County, IL8/18/2021\$2,600\$62,400108Point, Posey County, IN8/18/2021\$963\$104,000106Center, Posey County IN8/18/2021\$4,415\$468,00036Point, Posey County, IN8/18/2021\$520\$18,72095Emma, White County, IL8/18/2021\$3,284\$312,00031Emma, White County, IL8/18/2021\$4,006\$124,20016Marrs, Posey County, IN8/26/2021\$7,219\$115,50019.75Marrs, Posey County, IN8/26/2021\$13,557\$267,7504Scott, Vanderburgh County, IN9/1/2021\$14,000\$42,00038.75Scott, Vanderburgh County, IN9/1/2021\$13,851\$162,75011.75Scott, Vanderburgh County, IN9/1/2021\$13,851\$162,75067Scott, Vanderburgh County, IN9/1/2021\$11,493\$770,000	260	Point, Posey County, IN	8/18/2021	\$400	\$104,000
108Point, Posey County, IN8/18/2021\$963\$104,000106Center, Posey County IN8/18/2021\$4,415\$468,00036Point, Posey County, IN8/18/2021\$520\$18,72095Emma, White County, IL8/18/2021\$3,284\$312,00031Emma, White County, IL8/18/2021\$4,006\$124,20016Marrs, Posey County, IN8/26/2021\$7,219\$115,50019.75Marrs, Posey County, IN8/26/2021\$13,557\$267,7504Scott, Vanderburgh County, IN9/1/2021\$13,125\$52,5003Scott, Vanderburgh County, IN9/1/2021\$14,000\$42,00038.75Scott, Vanderburgh County, IN9/1/2021\$12,194\$472,50011.75Scott, Vanderburgh County, IN9/1/2021\$13,851\$162,75067Scott, Vanderburgh County, IN9/1/2021\$11,493\$770,000	103	Emma, White County, IL	8/18/2021	\$3,635	\$374,400
106Center, Posey County IN8/18/2021\$4,415\$468,00036Point, Posey County, IN8/18/2021\$520\$18,72095Emma, White County, IL8/18/2021\$3,284\$312,00031Emma, White County, IL8/18/2021\$4,006\$124,20016Marrs, Posey County, IN8/26/2021\$7,219\$115,50019.75Marrs, Posey County, IN8/26/2021\$13,557\$267,7504Scott, Vanderburgh County, IN9/1/2021\$13,125\$52,5003Scott, Vanderburgh County, IN9/1/2021\$14,000\$42,00038.75Scott, Vanderburgh County, IN9/1/2021\$13,851\$162,75011.75Scott, Vanderburgh County, IN9/1/2021\$13,851\$162,75067Scott, Vanderburgh County, IN9/1/2021\$11,493\$770,000	24	Emma, White County, IL	8/18/2021	\$2,600	\$62,400
36Point, Posey County, IN8/18/2021\$520\$18,72095Emma, White County, IL8/18/2021\$3,284\$312,00031Emma, White County, IL8/18/2021\$4,006\$124,20016Marrs, Posey County, IN8/26/2021\$7,219\$115,50019.75Marrs, Posey County, IN8/26/2021\$13,557\$267,7504Scott, Vanderburgh County, IN9/1/2021\$13,125\$52,5003Scott, Vanderburgh County, IN9/1/2021\$14,000\$42,00038.75Scott, Vanderburgh County, IN9/1/2021\$12,194\$472,50011.75Scott, Vanderburgh County, IN9/1/2021\$13,851\$162,75067Scott, Vanderburgh County, IN9/1/2021\$11,493\$770,000	108	Point, Posey County, IN	8/18/2021	\$963	\$104,000
95Emma, White County, IL8/18/2021\$3,284\$312,00031Emma, White County, IL8/18/2021\$4,006\$124,20016Marrs, Posey County, IN8/26/2021\$7,219\$115,50019.75Marrs, Posey County, IN8/26/2021\$13,557\$267,7504Scott, Vanderburgh County, IN9/1/2021\$13,125\$52,5003Scott, Vanderburgh County, IN9/1/2021\$14,000\$42,00038.75Scott, Vanderburgh County, IN9/1/2021\$12,194\$472,50011.75Scott, Vanderburgh County, IN9/1/2021\$13,851\$162,75067Scott, Vanderburgh County, IN9/1/2021\$11,493\$770,000	106	Center, Posey County IN	8/18/2021	\$4,415	\$468,000
31Emma, White County, IL8/18/2021\$4,006\$124,20016Marrs, Posey County, IN8/26/2021\$7,219\$115,50019.75Marrs, Posey County, IN8/26/2021\$13,557\$267,7504Scott, Vanderburgh County, IN9/1/2021\$13,125\$52,5003Scott, Vanderburgh County, IN9/1/2021\$14,000\$42,00038.75Scott, Vanderburgh County, IN9/1/2021\$12,194\$472,50011.75Scott, Vanderburgh County, IN9/1/2021\$13,851\$162,75067Scott, Vanderburgh County, IN9/1/2021\$11,493\$770,000	36	Point, Posey County, IN	8/18/2021	\$520	\$18,720
16Marrs, Posey County, IN8/26/2021\$7,219\$115,50019.75Marrs, Posey County, IN8/26/2021\$13,557\$267,7504Scott, Vanderburgh County, IN9/1/2021\$13,125\$52,5003Scott, Vanderburgh County, IN9/1/2021\$14,000\$42,00038.75Scott, Vanderburgh County, IN9/1/2021\$12,194\$472,50011.75Scott, Vanderburgh County, IN9/1/2021\$13,851\$162,75067Scott, Vanderburgh County, IN9/1/2021\$11,493\$770,000	95	Emma, White County, IL	8/18/2021	\$3,284	\$312,000
19.75Marrs, Posey County, IN8/26/2021\$13,557\$267,7504Scott, Vanderburgh County, IN9/1/2021\$13,125\$52,5003Scott, Vanderburgh County, IN9/1/2021\$14,000\$42,00038.75Scott, Vanderburgh County, IN9/1/2021\$12,194\$472,50011.75Scott, Vanderburgh County, IN9/1/2021\$13,851\$162,75067Scott, Vanderburgh County, IN9/1/2021\$11,493\$770,000	31	Emma, White County, IL	8/18/2021	\$4,006	\$124,200
4Scott, Vanderburgh County, IN9/1/2021\$13,125\$52,5003Scott, Vanderburgh County, IN9/1/2021\$14,000\$42,00038.75Scott, Vanderburgh County, IN9/1/2021\$12,194\$472,50011.75Scott, Vanderburgh County, IN9/1/2021\$13,851\$162,75067Scott, Vanderburgh County, IN9/1/2021\$11,493\$770,000	16	Marrs, Posey County, IN	8/26/2021	\$7,219	\$115,500
3 Scott, Vanderburgh County, IN 9/1/2021 \$14,000 \$42,000 38.75 Scott, Vanderburgh County, IN 9/1/2021 \$12,194 \$472,500 11.75 Scott, Vanderburgh County, IN 9/1/2021 \$13,851 \$162,750 67 Scott, Vanderburgh County, IN 9/1/2021 \$11,493 \$770,000	19.75	Marrs, Posey County, IN	8/26/2021	\$13,557	\$267,750
38.75 Scott, Vanderburgh County, IN 9/1/2021 \$12,194 \$472,500 11.75 Scott, Vanderburgh County, IN 9/1/2021 \$13,851 \$162,750 67 Scott, Vanderburgh County, IN 9/1/2021 \$11,493 \$770,000	4	Scott, Vanderburgh County, IN	9/1/2021	\$13,125	\$52,500
11.75 Scott, Vanderburgh County, IN 9/1/2021 \$13,851 \$162,750 67 Scott, Vanderburgh County, IN 9/1/2021 \$11,493 \$770,000	3			\$14,000	\$42,000
67 Scott, Vanderburgh County, IN 9/1/2021 \$11,493 \$770,000	38.75	Scott, Vanderburgh County, IN	9/1/2021	\$12,194	\$472,500
67 Scott, Vanderburgh County, IN 9/1/2021 \$11,493 \$770,000	11.75	Scott, Vanderburgh County, IN	9/1/2021	\$13,851	\$162,750
	67				
	4	Scott Vanderburgh County IN	9/1/2021	\$10,500	\$42,000

AUCTION SUCCESS

2022 - 2023 Land Sales

Acreage	Location	Sale Date	Price Per Acre	Total Purchase Price	
100	Carr Twp, Jackson County, IN	2/1/2022	\$4,200.00	\$420,000.00	
80	Grant Twp, Greene Co, IN	2/9/2022	\$6,758.00	\$540,600.00	
87	Robb Twp, Posey Co, IN	3/30/2022	\$6,457.00	\$561,750.00	
48	Patoka Twp, Gibson Co, IN	6/9/2022	\$17,609.00	\$845,250.00	
63	Madison Twp, Daviess Co, IN	6/10/2022	\$9,524.00	\$600,000.00	
32	Ellery Twp, Edwards Co, IL	6/15/2022	\$10,172.00	\$325 <i>,</i> 500.00	
36	Ellery Twp, Edwards Co, IL	6/15/2022	\$4,813.00	\$173,250.00	
5.5	Ellery Twp, Edwards Co, IL	6/15/2022	\$10,500.00	\$57,750.00	
33.5	Ellery Twp, Edwards Co, IL	6/15/2022	\$8,776.00	\$294,000.00	
51	Ellery Twp, Edwards Co, IL	6/15/2022	\$4,272.00	\$217,875.00	
4.75	Ellery Twp, Edwards Co, IL	6/15/2022	\$11,053.00	\$52 <i>,</i> 500.00	
26.5	Ellery Twp, Edwards Co, IL	6/15/2022	\$9,906.00	\$262,500.00	
61	Black Twp, Posey Co, IN	9/30/2022	\$10,930.00	\$666,750.00	
17.5	Black Twp, Posey Co, IN	9/30/2022	\$6,900.00	\$120,750.00	
15	Black Twp, Posey Co, IN	9/30/2022	\$7,770.00	\$116,550.00	
20	Black Twp, Posey Co, IN	9/30/2022	\$4,463.00	\$89,250.00	
14.56	Black Twp, Posey Co, IN	9/30/2022	\$11,899.00	\$173,250.00	
105	Montgomery Twp, Gibson Co, IN	10/19/2022	\$5,300.00	\$556,500.00	
78	Robinson Twp, Posey Co, IN	11/16/2022	\$5,183.00	\$404,250.00	
39	Skelton Twp, Warrick Co, IN	1/26/2023	\$8,965.00	\$349,650.00	
30	Marrs Twp, Posey CO, IN	1/27/2023	\$10,167.00	\$305,000.00	
55	Robinson Twp, Posey Co, IN	2/7/2023	\$10,882.00	\$598,500.00	
40	Hardin Co, IL	5/31/2023	\$2,306.00	\$92,220.00	
1,872	Shawswick Twp, Lawrence Co, IN	6/1/2023	\$7,050.00	\$13,227,740.00	
40.08	Washington Twp, Morgan Co, IN	6/1/2023	\$11,769.00	\$471,700.00	
61	Marion Twp, Owen Co, IN	6/21/2023	\$6,300.00	\$384,300.00	
91	Lynn Twp, Posey Co, IN	7/26/2023	\$5,825.00	\$621,075.00	
77	Center Twp, Vanderburgh Co, IN	8/24/2023	\$14,510.00	\$1,117,240.00	
28.50	Center Twp, Vanderburgh Co, IN	8/24/2023	\$10,562.00	\$301,040.00	
21	Big Mound Twp, Wayne Co, IL	9/6/2023	\$7,133.00	\$149,800.00	
454	Robb, Center, Harmony Twps, Posey Co, IN	9/12/2023	\$11,030.00	\$5,007,712.50	
265	Barr Twp, Daviess Co, IN	9/20/2023	\$4,281.00	\$1,134,525.00	
73	Union Twp, Gibson Co, IN	10/19/2023	\$23,459.00	\$1,712,500.00	
80	Perry Twp, Vanderburgh Co, IN	11/1/2023	\$10,369.00	\$829,500.00	
158	Johnson Twp, Gibson Co, IN	11/15/2023	\$25,918.00	\$4,095,000.00	
39.91	McLeansboro Twp, Hamilton Co, IL	11/15/2023	\$9,471.00	\$378,000.00	
4,233.8				\$37,253,777	
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AUCTION SUCCESS

2024 Land Sales

Acreage	Location	Sale Date	Price Per Acre	Total Purchase Price	
36.82	Marrs Twp, Posey Co, IN	2/22/2024	\$14,826.00	\$545,900.00	2
200.00	Center Twp, Posey Co, IN	3/13/2024	\$13,650.00	\$2,730,000.00	
77.52	Smith Twp, Posey Co, IN	3/23/2024	\$18,624.00	\$1,443,750.00	
140.00	Patoka Twp, Gibson Co, IN	4/23/2024	\$13,223.00	\$1,851,150.00	
55.80	Union Twp, Vanderburgh Co. IN	4/24/2024	\$9,409.00	\$525,000.00	
14.00	Harmony Twp, Posey Co, IN	5/30/2024	\$14,250.00	\$199,500.00	
42.00	Marrs Twp, Posey Co, IN	5/31/2024	\$14,166.67	\$595,000.00	
104.00	Monroe Twp, Pike Co, IN	7/24/2024	\$3,877.00	\$403,200.00	(1)
75.50	Ohio Twp, Warrrick CO, IN	8/14/2024	\$8,031.00	\$606,375.00	≥ 1
58.50	Ohio Twp, Warrrick CO, IN	8/14/2024	\$21,179.00	\$1,239,000.00	
210.00	Boon Twp, Warrick Co, Indiana	8/26/2024	\$4,000.00	\$840,000.00	
240.00	Point Twp, Posey County, Indiana	11/12/2024	\$8,334.00	\$2,000,250.00	2
39.08	Morgan Twp, Greene Co, IN	10/9/2024	\$11,822.00	\$462,000.00	2
52.00	Bethel Twp, Posey Co, IN	12/16/2024	\$6,916.00	\$359,625.00	X
80.00	Bethel Twp, Posey Co, IN	12/16/2024	\$4,266.00	\$341,250.00	
120.00	Bethel Twp, Posey Co, IN	12/16/2024	\$3,500.00	\$420,000.00	T
77.00	Harmony Twp, Posey Co, IN	12/16/2024	\$9,750.00	\$750,750.00	
22.00	Lynn, Posey County, IN	12/27/2024	\$14,500.00	\$328,280.00	

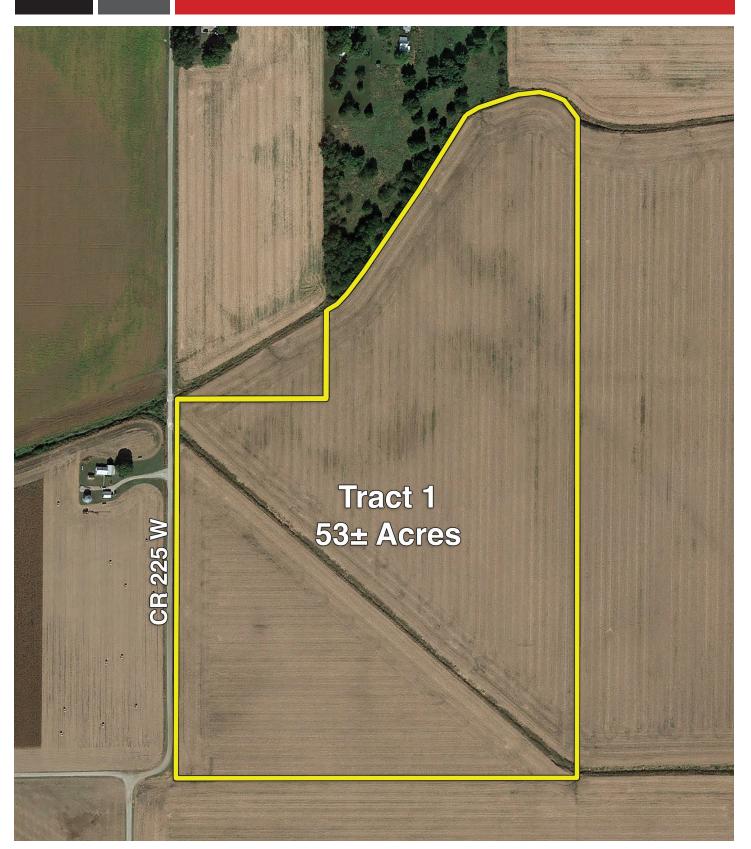
1,753.67

\$16,131,030.00

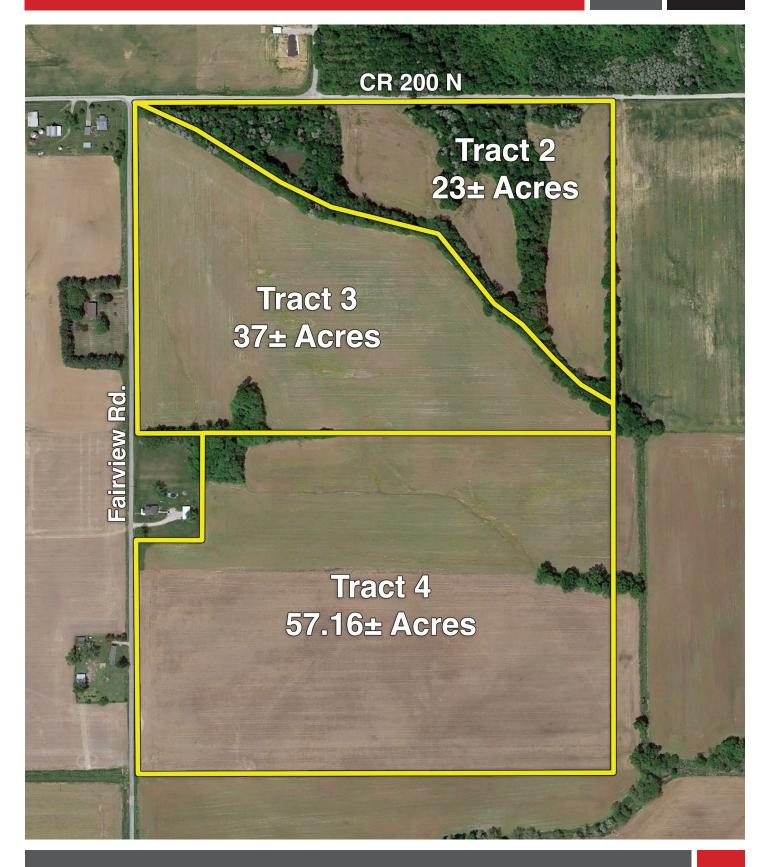
PROPERTY LOCATION MAP



PROPERTY AERIAL MAP



PROPERTY AERIAL MAP



PROPERTY AERIAL MAP

